

October 2007

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Book your stand for Expoprotection, on November 4-7 2008

Expoprotection is biennial trade show that brings together vendors and distributors with end-users who are seeking new products, services and partners in the fields of **Security, Fire Protection and Occupational Risk**.

**The show is filling up quickly,
71% sold out...**

Secure your exhibition space right away in order to break into a thriving marketplace!

Expoprotection: November 4-7,
2008, Paris-Nord Villepinte
Exhibition Venue, Paris-France

<http://www.expertsdurisque.com/salon-expoprotection/>

On November 13, 2007 at 1.30pm: TDS's Members Annual General Meeting

Technopole Defence and Security (TDS) is pleased to invite you to its 2007 Annual General Meeting.

Tuesday, November 13, 1:30 pm
Fairmont Le Château Frontenac Hotel (St. Louis Room)
1 Rue des Carrières, Quebec City, Quebec G1R 4P5

The agenda for the meeting will include:

- **Chief Executive Officer's report on TDS's operations (2006-2007)**
- **Status report on TDS's three groundbreaking initiatives:**
 - Technology Integration Centre
 - Market Intelligence Bureau
 - Defence and Security District
- **Unveiling of the model for the real estate project**
- **Election of new directors to the TDS Board for 2007-2008**
 - Individuals may obtain further information on the directors' duties or may indicate their interest in running for the Board by contacting Alain Fecteau by email at alain.fecteau@technopoleds.org or by telephone at (418) 844-0250.
 - The current directors are invited to participate to the last 2006-2007 Board of directors meeting on November 13, 2007, from 8:30am to noon, in St.Louis Room at the Fairmont Château Frontenac.

The Annual General Meeting will be followed by a short meeting of the new directors (4:30 pm) and a reception marking the opening of the Defence Security Innovation conference (5:30 pm).

Please **confirm your attendance** with Sonia Lebel by email at sonia.lebel@technopoleds.org or by telephone at (418) 844-2454.

**Technopole Defence and Security's
Annual General Meeting:
a key event for TDS members**

BUSINESS DEVELOPMENT

Canadian presence at AFCEA West Exposition and Conference

The Canadian Consulate-San Diego, Canadian Consulate General-Los Angeles in conjunction with WiTec Alberta (Wireless City), Ontario Ministry of Economic Development & Trade and their Federal Government Partners Industry Canada and Western Economic Diversification, are planning for a strong Canadian presence at the upcoming 2008 Armed Forces Communications Electronics Association (AFCEA) West Exposition and Conference. (<http://www.afcea.org/events/west/landing.asp>).

The Canadian presence at AFCEA West 2008, will include very effective and high impact opportunities for companies to participate at a minimal cost of US \$2 500. At the same time this simple, shared approach minimizes pre-show logistics, booth staffing requirements and permits a greater opportunity to walk the exhibit floor and network.

Participants will receive:

1. A position within the Canada Pavilion. Shared promotional space with company signage and meeting area.
2. Reception area with staff available to connect you with your potential customers
3. Entry in Showcase Directory
4. Opportunity to participate in networking functions. These opportunities may include the following:
 - Recognition of your company (company marketing material and displays) at the co-hosted Canada AFCEA West Kick-Off Reception.
 - Canada Night Dinner featuring key local contacts and decision makers from Southern California's defense market.
 - Potential one-on-one meeting program with key local Southern California defense contractors.

Questions? Expressions of Interest:

When: February 5 - February 7, 2008
Where: San Diego Convention Centre
 San Diego, California
Web: www.west2008.org

Sean Barr,
 Consul & Trade Commissioner,
 Canadian Consulate San Diego
 Tel: 619-615-4284, Email: sean.barr@international.gc.ca.

Business and Regional Growth Program : SMEs wanted

Canada Economic Development for Quebec Regions **Business and Regional Growth Program** is aiming at fostering the competitiveness of SMEs by increasing their capacity to innovate, adopt leading-edge technologies and develop markets. Do not hesitate to apply!

Financial assistance awarded under this program is provided in the form of contributions to be refunded and eligible costs include all expenses directly related to the project and deemed reasonable and necessary for its execution. All the details about the program at : http://www.dec-ced.gc.ca/asp/ProgrammesServices/Prog_Crois_Entr_Region.asp

Open Source Business Resource

The October issue of the Open Source Business Resource (OSBR) is now available at <http://www.osbr.ca>. The October issue includes articles on the QNX Hybrid Software Model, a proposed Five Stage Approach to Licensing, an evolution of an Open Source Strategy, and a comparison between BSD and GPL Licenses. It also includes answers to questions received and information on recent reports, newsbytes, and upcoming events.

Let Dru Lavigne, the editor of the OSBR, know if you're interested in submitting an article for a future edition or know anyone else who may be interested in doing so. Her email address is Dru@osbr.ca

What's new with TDS' members?



Worldwide demand for Obzerv Technologies' camera

Obzerv Technologies Inc. announces today that it has secured three separate contracts for seven units of its ARGC-2400 long-range night vision camera. The contracts originate from three different countries and combine for a total of more than C\$2.5 M.

Of the seven units, three units are destined for new applications in Japan and Spain. There, the ARGC-2400 long-range night vision cameras will serve from within evaluation programs to demonstrate how Obzerv's range-gated technology can improve mission efficiency for coastal and harbor security in national surveillance projects. Obzerv is also proud to announce that the remaining four ARGC-2400 units will be deployed at undisclosed locations in South East Asia as part of a repeat order.

In each project, the ARGC-2400 was specified for its outstanding performance in long range identification. Combining range-gated active-imaging with high power magnification, the ARGC-2400 positively identifies targets as quickly as possible, enabling rapid threat assessments and minimizing response times.

In the South-East Asia project, the ARGC-2400 cameras are currently integrated into existing surveillance systems for national security applications. The ARGC-2400 is used for capturing identification-level images while either radar systems or thermal cameras fulfill detection-level imaging. The ARGC-2400 is also used to monitor long-range strategic locations such as ports, border crossings and bridges.

"Currently, the ARGC-2400 is the longest range night vision camera for extensive identification. It can identify letters of 40 cm at a distance up to 6 km at night and can operate in rain and snow conditions. In all the competitions organized by independent organizations, Obzerv's cameras have always significantly outperformed all other night vision cameras at the final identification task. While radar is widely used for the detection and location of unusual suspicious activity, the ARGC-2400 cameras are used to classify and identify those targets " says Mr. Deni Bonnier, President of Obzerv Technologies.



Creaform: where the action is!

After the launching of the EXAscan, its newest handheld laser scanner and the sell of the 400th unit of its REVscan to the world-renowned National Aeronautics and Space Administration (NASA), Creaform also announced in October the creation of a value-added reseller (VAR) partnership with Dassault Systemes, the world leader in 3D and PLM solutions.

Under the terms of this new agreement settled last August, Creaform can sell CATIA V5 and Dassault Systemes' complete PLM solution to its customer base throughout Canada and the United States. Moreover, Creaform will offer training sessions for many workbenches as well as technical support. Since Creaform is a long-term and intensive user of CATIA V5 in many fields of activity, its appointment as Dassault Systemes' VAR appeared only natural for both stakeholders.

This partnership brings new opportunities to Creaform, as the company's portfolio of products grows to fulfil the 3D technology needs of a wider range of clients. Within the scope of this partnership and in addition to Dassault's highly efficient and powerful products, Creaform can offer its clients a true and complete laser scanning, reverse engineering and CAD solution at a competitive price. When packaged with one of the powerful laser scanners from the Handyscan 3D™ line-up of products and the Handyscan Scanning Module™ (HSM) data acquisition software, CATIA V5 offers the only true reverse engineering solution and CAD platform on the market.

CONFERENCES AND TRADESHOWS

Here is a list of upcoming events related to defence and security:

November 2007:

TechNet Asia-Pacific "IT Decision Superiority - Delivering Regional Cooperation and Security", to be held on November 5-8, 2007, in Honolulu, Hawaii.

<http://www.afcea.org/events/asiapacific/07/intro.asp>

UVS Canada 2007 Conference "Expanding Horizons", to be held on November 6-9, 2007, at the Fairmont Newfoundland, St John's.

http://www.uvscanada.org/c07_overview.html

SpecOps EAST 2007, to be held on November 12-14, 2007, at the Crown Expo Center, Fayetteville, NC.

http://www.defensetradeshows.com/SPECOPSEAST07_General_Info.html

TechNet North 2007 - "PERSISTENT C4ISR: THE GLOBAL WAR ON TERROR - HOMELAND SECURITY - HUMANITARIAN OPERATIONS", to be held on November 14-15, 2007, at the John B. Hynes Convention Center, Boston.

<http://www.tnnorth.org/>

Defence Security Innovation 2007, to be held on November 13-16, 2007, at the Fairmont Château Frontenac, Québec.

<http://www.defenceinnovation.org>.

A wide-ranging program for Defence Security Innovation 2007!

Participants may choose from among 60 presentations by science and technology experts from academia, industry and the public sector.



Main program themes:

November 14 : Defence and Security: Tackling National Issues Together

November 15 : Defence and Security Across North America: Driving Innovation

November 16 : Defence and Security Without Borders

DSI 2007 offers unparalleled opportunities to forge new partnerships while networking with stakeholders from the defence and security sectors.

To register online or for further information on this international event, log on to the Defence Security Innovation 2007 website at www.defenceinnovation.org.

December 2007:

GeoDiffusion 2007 : Intelligence d'affaires et Géospatial, to be held on December 3-5, 2007, at the Hôtel Delta, Montréal.

<http://www.geodiffusion.com/>

International Security National Resilience (INRS) Conference & Exhibition, to be held on December 3-5, 2007, National Hall, Olympia, London, UK.

<http://www.isnrlondon.com/page.cfm/Link=1/t=m/goSection=1>

TECHNOPÔLE'S CURRENT MEMBERS

- ABB Analytical Business Unit
- Analytic Systems
- Black Coral
- Cargolution
- Carleton University
- Comlab Inc.
- Connexion Technic (Con-Tec)
- Creaform 3D
- DMR, a Fujitsu Consulting company
- Defence R&D Canada (DRDC)
- General Dynamics Canada
- General Dynamics Ordnance and tactical systems Canada
- Gentec Inc.
- Groupe CGI
- GTDS
- Laval University
- Lyrtech inc.
- Nanowave Technologies
- National Optic Institute (INO)
- Neosoft Technologies
- Obzerv Technologies Inc.
- OptoSecurity
- Pôle Québec Chaudière-Appalaches
- Quebec Photonic Network
- RoboMotio
- Solacom
- Telops
- TeraXion
- Thales Systems Canada
- Urgence Consult
- Valcom Consulting
- Valcom Manufacturing
- Xeos Imaging Inc.
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