

July 2008

Issue no. 27

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Summer business hours

Please note that Technopôle Defence and Security's offices are open all summer long, but close at noon on Fridays.

Do not hesitate to contact us, we will be pleased to assist you!

Technopôle Defence & Security's team wishes you a pleasant summer time.

A Successful First Presence for TDS' Members Exhibiting at Eurosatory 2008:



On June 16-20 Eurosatory 2008, the Premier International Land, Airland, Homeland Defence Exhibition, has been held. Each two years, defence and security major actors are meeting in Paris and more than 52 000 visitors and 117 official delegations from 75 countries attended this year edition.

For the first time, a stand shared by Quebec-based companies took place among the 1210 exhibitors. This project, led by Technopôle Defence and Security and partly funded by the Quebec Ministry of Economic Development, Innovation and Trade, gave five Quebec companies representatives the opportunity to familiarize themselves with the defence and security market while getting access to an exhibition space to showcase their products and services.

Thanks to the participation of the Quebec Government Office in Paris and to the involvement of its economic attaché, Mr Eric Duflos, a personalized one-on-one business meetings program with French companies has been offered to each Quebec company (visitor or exhibitor) in order to maximise their visit and to extend their business network.

Technopôle Defence and Security thanks each attending company for their participation to this activity. Furthermore, Technopôle Defence and Security is grateful to the partners whose support has played a key part in the success of the event.

Proud of the added value of the event, of the leads and successes the participating companies obtained at Eurosatory 2008, Technopôle Defence and Security invites you to join us for the 2010 edition. [See next page for photos.](#)

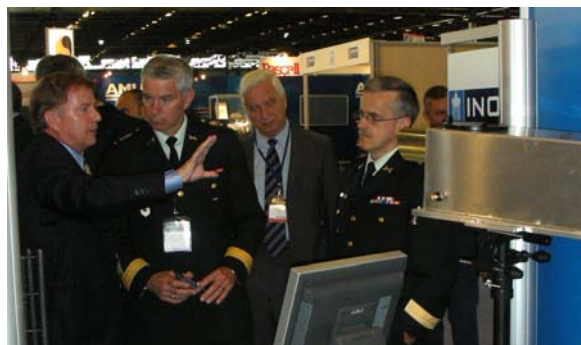
BUSINESS DEVELOPMENT

Pictures from Eurosatory 2008



Technopôle Defence and Security shared its stand with five Quebec-based companies and with the Quebec Ministry of Economic Development, Innovation and Trade and Quebec Government Office in Paris.

- Adventure Lights
- Creaform
- Institut national d'optique (INO)
- Prelco
- STC Footwear



From the top left corner to the right :

- Isabelle Gaudet and Sonia Lebel, from Technopôle Defence and Security at the welcoming desk of the stand.
- Mr. Daniel Aubin, from Adventure Lights discussing with a Canadian Forces representative.
- Mr. Hubert Jerominek, from INO, describing INO technology to the Canada official delegation representatives.
- Mr. Aurélien Lechoisne, from Creaform, performing a demo of the company's famous scanner.
- Mr. Denis Dion, from STC Footwear, describing its products to a visitor.



Other TDS' members were also exhibiting at Eurosatory : General Dynamics, Obzerv Technologies and Thales.



What's New about TDS' Members?



Last chance to submit your paper for WIRSA 2008 (Workshop on Infrared Remote Sensing Applications)

ABB invites you to its three-day workshop on Fourier Transform Infrared (FTIR). WIRSA 2008 will be held on September 17-19, 2008 at the LOEWS Le Concorde in Quebec City. It is undoubtedly an exceptional chance to meet and share your thoughts with other scientists in the field of FTIR Remote Sensing.

ABB invites you to be a part of the program by contributing a paper for oral or poster consideration. To submit a contributed paper for the 2008 WIRSA Workshop, please visit the event web site at <http://www.abb.ca/wirsa>. Click on the label "Abstract Submission Form" and follow the instructions. Your paper must be submitted before July 11th, 2008.



Defence R&D Canada - Centre for Operational Research & Analysis Symposium

Theme: Operational Research & Analysis Challenges of Expeditionary Operations

Place: Government Conference Centre, Ottawa, ON, Canada

Dates: 23-24 September 2008

Objectives:

- To explore the OR&A challenges of expeditionary operations;
- To help define the way ahead for OR&A in order to meet these challenges, in terms of needed research and deliverables;
- To create networking and collaboration opportunities between researchers in different nations and across diverse domains.

Canada and its allies are engaged in expeditionary operations around the world, ranging from peace-keeping missions to the high-intensity conflicts in Afghanistan and Iraq. To be sure, these operations are demanding military missions, requiring whole-of-government effort on the diplomatic, informational, military, and economic dimensions of the conflict. At the same time, the operational research and analysis (OR&A) challenges of expeditionary operations can be considerable, including understanding:

- The underlying dynamics of irregular warfare and how to succeed;
- The importance of the human terrain in conflict, for all parties;
- How advances in complexity can be applied to expeditionary operations; and
- How to develop defence capabilities to meet these challenges.

If you wish to present or attend, complete the registration form provided at http://www.drdc-rddc.gc.ca/newsevents/events/or_sympto/or_sympto_form.doc. Attendance will be limited, so don't delay. Registration forms must be emailed to cora-symposium@drdc-rddc.gc.ca.

XEOS Imaging in the West Coast and the Rockies



XEOS Imagerie is presently working in the U.S. West Coast and in the Rockies, and for a good part of the summer. If you have any projects or requirements in this area, please contact XEOS team in order to take advantage of their presence over there!

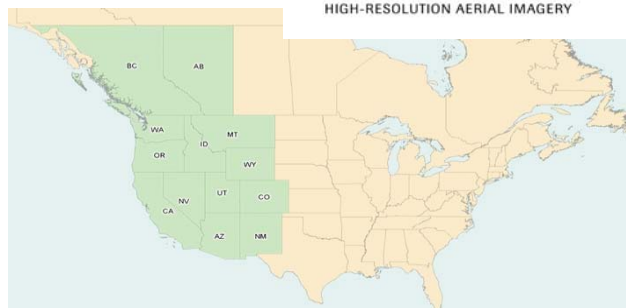
To reach XEOS Imaging :

Tel : 418-780-2155

Toll free : 1-800-215-4708

Email : info@xeosimaging.com

Website: www.xeosimaging.com



PLAN AHEAD FOR NEXT FALL EVENTS

Led by the Minister Raymond Bachand on September 20-24, 2008

Ministerial Mission to Israel looking for Quebec Defense and Security and IT Companies

Israel's economy is thriving, running at more than 5% of GDP growth. It is widely recognized worldwide for its leadership in life science, information technologies, defense industry, aerospace and clean energy technologies. These sectors are backed by a dynamic venture capital sector which generated more than 1 billion dollars in capital last year.

The *MDEIE Mission to Israel*, which will be led by the Quebec Minister for Economic Development and Trade, Mr Raymond Bachand, from September 20 to 24, 2008 is targeting business people, venture capitalists, research people and academics, will include personalized one-to-one meetings, matchmaking sessions, industrial visits, networking sessions, cocktails and official receptions. Several partners will make sure you get the best program for your business interests in Israel.

The deadline to submit your interest is **July 18, 2008**. TDS invites to register as soon as possible as the number of places is limited. Please contact the mission coordinator:

Mr. Jocelyn Neron, Advisor in International Trade - Israel Desk
Ministère du Développement économique, de l'Innovation et de l'Exportation du Québec
jocelyn.neron@mdeie.gouv.qc.ca
514-499-2199, ext. 3345

TDS Will Attend TechNet North 2008 Canada's Showcase for C4ISR Technologies

TechNet North 2008 brings together the players, the issues and the technologies that facilitate Canadian and international cooperation in defence, public safety and security. Organized by AFCEA in Canada, TechNet North 2008 delivers an innovative conference and a major trade exhibition focused on the latest C4ISR technologies and solutions.

With approximately 100 exhibits and 2 days of conference keynotes and panel sessions, attending TechNet North is an absolute must for defence, public safety and security professionals. The theme for TechNet's 2008 conference program "National Security in a Coalition Environment", focuses on the operations of the Canadian Forces in conjunction with allies and partners.

TechNet North 2008 will be held at Lansdowne Park in Ottawa on Sept. 30-Oct. 1, 2008. This year's edition will take place in conjunction with Secure Canada 2008, a new horizontal event showcasing three complimentary security segments in one continuous event. Don't miss this chance to exhibit at TechNet North 2008!

http://www.securecan.ca/technet_north_2008/

Join the Canadian Pavilion for the National Homeland Defense Symposium October 28-30, 2008, Colorado Springs.

The Consulate General of Canada in Denver invites you to participate in the *2008 Homeland Defense Symposium*, as part of the Canadian Pavilion.

The Consulate has already reserved 12 booths at a prime location (booths 67-72 and 76-81). The cost is **\$US 1,850 for a 10' by 10' booth**. As before, we will manage the booth attribution on a first come first served basis. The Consulate General will organize a number of networking activities, including a reception and a high level networking breakfast, that will help put your company with local decision makers.

With this year's theme being "Securing our Homelands Through International Collaboration; Neighbors Helping Neighbors" there will be an excellent opportunity to showcase Canadian capabilities.

Please contact Mr. Philippe Taillon if you are interested in participating in the Homeland Defense Symposium at denvrtd@international.gc.ca

For more information, please use the official symposium website at: http://www.nhdf.org/2007_symposium.php

CONFERENCES & TRADESHOWS

Canadian ICT Companies:

Benefit from the Canadian Consulate General Services with your participation to the U.S. Air Force (USAF) IT Conference & Expo

The Canadian Consulate General/Atlanta is pleased to encourage Canadian ICT companies to participate in the annual U.S. Air Force (USAF) IT Conference & Expo to be held on August 25-27 2008. This event has taken place for the past 22 years in Montgomery, Alabama, the home of Maxwell Air Force Base. Last year the booths sold out and there was a large stand-by list of exhibitors.

The USAF is the largest user of ICT in the world. It is the largest customer of Microsoft, Symantec, Sun Microsystems, Dell and numerous other IT vendors. Last year's conference had an emphasis on security and wireless products, but includes all aspects of ICT.

Additional opportunities include technical presentations at well attended specific breakout sessions and matchmaking with major VARS serving the Air Force.

Atlanta-based Trade Commissioner will meet individually with Canadian exhibitors and provide individual counseling and introductions.

Please register directly with the organizers at <http://www.mc2-afitc.com/>

For additional details, please contact the below individual:

Steve Adger Flamm
Trade Commissioner, Canadian Consulate General (Atlanta)
tel. 404-532-2018
e-mail. steve.flamm@international.gc.ca

20% discount for TDS members

Book now for the CANADIAN GLOBAL CBRNe EXHIBITION AND CONFERENCE to be held in Medicine Hat, Alberta on September 23rd - 25th, 2008

You are invited to attend the upcoming exhibition and conference in Medicine Hat, Alberta, Canada. You will be able to promote and showcase your goods and services in the world's largest CBRNe specialty exhibition and conference in 2008. This event also brings together a group of world-renowned speakers.

Program:

September 23rd: Lt. Col. Chris Corry briefing and visit of the Cameron Centre (DRDC Suffield)

September 24th -25th: Exhibition and Conference at the Cypress Centre, Medicine Hat.

For more information: <http://www.global-variety.com>

Registrations are now open to all companies that wish to exhibit and to delegates that wish to attend the Canadian Global CBRNe Exhibition and Conference in Fall 2008. There is also variety of available sponsorships. Please mention your TDS membership in order to benefit from a 20% discount either for your exhibit space or for your registration to the conference.

CONTACT: George Pasmore,
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Phone: (+ 44) 20 8286 7942 or (+44) 20 8542 3798

ON THE AGENDA

Here is a list of upcoming events related to defence and security:

July 2008

CBRN RESILIENCE 2008: Improving Inter-Agency Co-Operation To Enhance Capabilities And Maximise Readiness, to be held on July 8-9, 2008, London, UK. <http://www.asdevents.com/event.asp?ID=216>

UV EUROPE, to be held on July 9-10, 2008 at The Novotel London West Hotel, London, UK.
<http://www.shephard.co.uk/events.aspx?Action=318025241&ID=b1519293-3fb4-4892-9039-ad5ad06990f3>

DEFENCE LOGISTICS EUROPE 2008: "Implementing Practical Steps to Immediately Improve Your Logistics Services", to be held on July 9 - 10, 2008, at the Hotel Okura, Amsterdam, The Netherlands
<http://www.idga.org/ShowEvent.aspx?id=57752>

GLOBAL AEROSPACE & DEFENCE FORECAST, to be held on July 10 - 11, 2008, at The Cafe Royal, London, UK.
<http://www.idga.org/ShowEvent.aspx?id=99804>

NIGHT VISION SYSTEMS, to be held on July 28-30, 2008 at the Hilton Alexandria, Alexandria, VA.
<http://www.idga.org/ShowEvent.aspx?id=97070>

August 2008

30TH ANNUAL NORTH CAROLINA CHAPTER AFCEA CONFERENCE AND EXPOSITION, to be held on August 12-13th, 2008, Fort Bragg Officers' Club, Fort Bragg, NC. For more information, please contact Janice Suggs or Suggs Group, Inc. Phone: (910) 4832221 or email: jbsuggs@earthlink.net or suggsgroup@earthlink.net

U.S. AIR FORCE (USAF) IT CONFERENCE & EXPO, to be held on August 25-27, 2008 at the Maxwell Air Force Base, Montgomery, Alabama. <http://www.mc2-afitc.com/>

September 2008

SECURITY CANADA ATLANTIC, to be held on September 11, 2008 at the Ramada Crystal Palace, Moncton, NB.
www.securitycanadaexpo.com/

SPIE EUROPE SECURITY + DEFENCE 2008, to be held on September 15-18, 2008, Cardiff, Wales, UK.
<http://spie.org/security-defence-europe.xml>

OCEAN 2008, to be held on September 15-18, 2008 at the Quebec City Congress Centre, Quebec, Canada.
<http://www.oceans08mtsieeequebec.org/index.cfm>

AIR DEFENCE SYSTEMS 2008, September 16-17, 2008, Berlin, DE. <http://www.asdevents.com/event.asp?ID=240>

DEFENCE SIMULATION AND TRAINING, to be held on September 16-17, 2008, in London, UK.
<http://www.idga.org/ShowEvent.aspx?id=98408>

WORKSHOP ON INFRARED REMOTE SENSING APPLICATIONS, to be held on September 17-19, 2008, at the Loews Le Concorde, Québec. <http://www.abb.ca/wirsa>

CURRENT AND FUTURE MILITARY DATA LINKS, to be held on September 18-19, 2008, in Washington DC, USA.
<http://www.asdevents.com/event.asp?ID=257>

MINISTERIAL ISRAEL MISSION LED BY THE MINISTER BACHAND, to be held on September 20-24, 2008.
For information: Mr. Jocelyn Néron, MDEIE, jocelyn.neron@mdeie.gouv.qc.ca or 514-499-2199, x3345.

Also on the agenda:

September 2008

WESTERN CANADIAN AEROSPACE ALLIANCE CONFERENCE & TRADE SHOW, to be held on September 21-23, 2008, at the Fairmont Jasper Park Lodge, in Jasper, Alberta. www.aviatonalberta.com

MILITARY LOGISTICS SUMMIT, to be held on September 22-25, 2008, in Vienna, VA, USA.
<http://www.asdevents.com/event.asp?ID=245>

UNMANNED UNDERWATER VEHICLES SHOWCASE, to be held on September 23-24, 2008 at the National Oceanography Centre, in Southampton, UK. <http://www.uuvs.net/>

CENTRE FOR OPERATIONAL RESEARCH & ANALYSIS SYMPOSIUM: *Operational Research & Analysis Challenges Of Expeditionary Operations*, to be held on September 23-24, 2008, at the Government Conference Centre Ottawa, ON, Canada. http://www.drdc-rddc.gc.ca/newsevents/events/or_sympto/or_sympto_form.doc

CANADIAN GLOBAL CBRNe EXHIBITION AND CONFERENCE, to be held on September 23-25, 2008, at CFB Suffield. <http://www.global-variety.com>

INDIA INTERNATIONAL CIVIL & DEFENCE EQUIPMENT & SYSTEMS EXHIBITION & CONFERENCE 2008 (ICDES 2008), to be held on September 23-25, 2008, at The Ashok Convention, NEW DELHI.
<http://www.alv-cr.cz/download.php?file=92>

EXPORT CONTROLS AND ECONOMIC SANCTIONS (What Canadian Companies Need to Know about Controls in Canada, the U.S. and Beyond), to be held on September 24-25, 2008, at the Four Seasons Hotel, Toronto.
www.canadianinstitute.com

TECHNET NORTH 2008, to be held on September 30- October 1st, 2008, at Landsdowe Park, Ottawa.
http://www.securecan.ca/technet_north_2008/

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