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### [Ongoing Consultations at PWGSC: Improving Government Electronic Tendering Tools](#)

From May 13 to June 13, 2008, Public Works and Government Services Canada (PWGSC) is holding supplier consultations to discuss ways to improve the government's electronic tendering tools.

Suppliers not attending the consultations may submit their comments online until June 13 at the following website:

<http://www.tpsgc-pwgsc.gc.ca/acquisitions/text/sme/cntcts-e.html>

PWGSC encourages all suppliers to provide feedback to the questions posted on this site. The feedback will be included in the final consultation report, which will be posted on PWGSC's Web site in late summer 2008.

## Technopôle Defence and Security builds an on-going relationship with QinetiQ



On May 27, 2008, Technopôle Defence and Security's teams hosted two representatives of QinetiQ. The objective of their visit was to explore potential avenues for collaboration between TDS and QinetiQ but also between TDS' members and QinetiQ.

QinetiQ is one of the world's leading defence technology and security companies and is committed to delivering innovative solutions to many international customers among which the British MOD.

QinetiQ was the world's first top national defence laboratory to transition to the private sector. It gives customers access to the output of 50 years of national investment at the forefront of technology. Today, QinetiQ has grown to offer its global customer base technology rich services and solutions, from an expanding base of leading capabilities in both Europe and North America.

Both TDS and QinetiQ stated their expectations and objectives during this very stimulating meeting in order to better position eventual collaborations. At the end of the day, several partnerships between our two organizations have been explicitly foreseen. Furthermore, some of TDS' members particularly attracted QinetiQ attention and we can already expect that this first meeting will lead to new opportunities.

## BUSINESS DEVELOPMENT

### A remarkable Canadian presence at the Norad 50<sup>th</sup> anniversary



The Canadian Consulate in Denver, Colorado, invited Technopole Defence and Security to participate in the festivities surrounding the NORAD 50<sup>th</sup> anniversary, from May 12<sup>th</sup> to the 13<sup>th</sup> 2008.

During this occasion, TDS was invited to present an overview of the Canadian defence industry on May 12<sup>th</sup>. The presentation, prepared by Mr Gilles Dupont, business development director, was well received by an audience of approximately 100 American industrials.

Afterwards, TDS participated to the NORAD jubilee dinner, at the Broadmoor hotel. This event was organized to celebrate NORAD's 50<sup>th</sup> anniversary. The guests of honour were the U.S. Secretary of Defense, Dr Robert Gates and the Canadian minister of defence, the Honourable Peter MacKay. In addition to the Canadian defence minister, the Chief of Defense Staff of the Canadian armed forces General Rick Hillier, NORAD's Deputy Commander Lieutenant General Charlie Bouchard, and NORAD's former Deputy Commander Lieutenant General (ret) George MacDonald, were also present at the jubilee dinner. Among the Canadian guests were also Dr. Robert Walker, Chief Executive Officer of Defence R&D Canada and Assistant Deputy Minister of Science & Technology (ADM(S&T)) within the Department of National Defence and Mr. Mike Greenley of General Dynamics Canada.

During his speech, the General Victor Renuart, Commandant of NORAD and USNorthCom declared "During the last few years, our homeland defence has never played a role as important since the unimaginable terrorist events in our air space. Therefore, to watch over our nations, NORAD's commandment is to continually adapt to be able to come face to face with any new threats that may come up."

Finally, on May 13<sup>th</sup> 2008, TDS and the members of the Canadian Consulate in Denver all assisted to the opening of NORAD's new command post at the Peterson Air Force Base. Cheyenne Mountain will now serve as secondary general quarters.

*Photographed during the Jubilee dinner, from left to right:*

**Mr. Kim Butler**, Director General, North America Bureau (NAD), Department of Foreign Affairs and International Trade.

**Mr. Gilles Dupont**, Director Business Development, Technopôle Defence and Security.

**Mr. Dale Eisler**, Consul General, Consulate General of Canada, Denver Colorado.

**Dr. Robert Walker**, Chief Executive Officer of Defence R&D Canada and Assistant Deputy Minister of Science & Technology (ADM(S&T)) within the Department of National Defence



### The World Conference on Disaster Management : not to be missed

Themed "Resiliency - Individual, Community and Business", the 18<sup>th</sup> édition of the event will be held from June 15 to June 18, 2008 at the Toronto Metro Convention Centre. For further information about the event or to register, visit the following website: <http://www.wcdm.org/>

For the occasion, Black Coral, a Technopôle Defence and Security's member is a sponsor and will also exhibit on site. Do not hesitate to stop by their both # 813 to meet Black Coral's team.

## Business Development

### 20% discount for TDS members

## Book now for the CANADIAN GLOBAL CBRNe EXHIBITION AND CONFERENCE to be held at the Canadian Forces Base Suffield on September 23<sup>rd</sup> - 25<sup>th</sup>, 2008

You are invited to attend the upcoming exhibition and conference in Medicine Hat, Alberta, Canada. You will be able to promote and showcase your goods and services in the world's largest CBRNe specialty exhibition and conference in 2008. This event also brings together a group of world-renowned speakers.

#### Program:

September 23 <sup>rd</sup> :	DEMONSTRATION:	Live display at DRDC Suffield.
September 24 <sup>th</sup> -25 <sup>th</sup> :	EXHIBITION: CONFERENCE:	CBRNe companies worldwide Renowned speakers from around the world including but not limited to speakers from NATO, Canada, USA, Israel, UK, Europe and Asia.

For more information: <http://www.global-variety.com>

Registrations are now open to all companies that wish to exhibit and to delegates that wish to attend the Canadian Global CBRNe Exhibition and Conference in Fall 2008. There is also variety of available sponsorships. Please mention your TDS membership in order to benefit from a 20% discount either for your exhibit space or for your registration to the conference.

**CONTACT:** George Pasmore, Global Variety (London, UK), by email : [george@global-variety.com](mailto:george@global-variety.com)  
Or (+ 44) 20 8286 7942 or (+44) 20 8642 3798

## Domestic and Export Controls Seminars

The Controlled Goods Directorate is organizing a series of Domestic and Export Controls Seminars across Canada in 2008. The purpose of the full-day seminar is to review the role of Canadian industry with regards to safeguarding strategic and sensitive goods, technology and information. Participants will learn about laws, regulations and policies, and will be provided with practical advice on administration, compliance, and enforcement.

The following agencies will be presenting at these seminars:

- Controlled Goods Directorate
- Export Controls Division (Foreign Affairs and International Trade Canada)
- Customs and Excise Program (Royal Canadian Mounted Police)
- Canadian Industrial Security Directorate
- Canada Border Services Agency

The cost for each seminar is \$75 per person. Participants will receive an information kit with copies of each presentation as well as information products, and will also attend a networking lunch where they will have the opportunity to interact with colleagues and presenters. In addition, attendees may request one-on-one meetings with presenters to discuss more specific matters - registration for these one-on-one meetings will be done on a first come first serve basis the day of the seminar.

#### Cities and dates:

Montreal	June 11, 2008
Toronto	June 25, 2008
Halifax	September 2, 2008
Vancouver	September 16, 2008
Calgary	September 18, 2008
Winnipeg	October 8, 2008

Access to the registration package at the following link: <http://cgd-dmc.gc.ca/cgdweb/pdf/seminars2008-en.pdf>

## What's New with TDS' Members?



### ABB invites you to the 9<sup>th</sup> Workshop on Infrared Remote Sensing Applications: WIRSA 2008

**MARK YOUR CALENDAR** : WIRSA 2008 will be held September 17 - 19, 2008 at the LOEWS Le Concorde, Quebec, Canada.

ABB hope to see you at its three-day workshop on Fourier Transform Infrared (FTIR). It is undoubtedly an exceptional chance to meet and share your thoughts with other scientists in the field of FTIR Remote Sensing.

ABB invites you to be a part of the program by contributing a paper for oral or poster consideration. To submit a contributed paper for the 2008 WIRSA Workshop, please visit the event web site at <http://www.abb.ca/wirsa>. Click on the label "Abstract Submission Form" and follow the instructions. Your paper must be submitted before July 11th, 2008.



### A new defence contract and the recognition from *Canadian Defence Review*

TeraXion recently obtained a new contract for its dispersion compensators products, key elements for high speed data transmission over optical fibers. With the signature of this contract, TeraXion acquires a new major customer in the Defense industry. In addition to the manufacturing of several tens of reconfigurable dispersion compensators, this contract will allow TeraXion to tailor an existing product for a specific high-speed specialized communication application where a high reliability is a key requirement. This innovative product will permit wide levels of reconfigurability while supporting operation without any power consumption.

"The signing of this contract for the North-American Defense market fits perfectly with the business development strategy of TeraXion" said Mr. Ghislain Lafrance, Vice-President Defense and Aerospace. "We are very enthusiastic with such an important player in this industry. This confirms our position as one of the major supplier for the Defense industry in Canada" added Mr. Lafrance.

TeraXion has been recently recognized as one of [Canada's Top Forty Defence Companies](#) in 2008 from the Canadian Defence Review publication of April 2008.

### Creaform : Full Sail Ahead



On May 20<sup>th</sup>, Creaform announced its participation to the International Transat Québec St-Malo 2008. Creaform will be competing with the best! The determination and capacity for innovation characterizing Creaform will team up with the experience and passion of the crew aboard the 50'Open Explorer and its skipper Hervé Cléris. « We are really proud to be associate with this event, to coincide with the Quebec City 400<sup>th</sup> anniversary », stated Charles Mony, president of Creaform and participant to the international competition.

The Transat Québec Saint-Malo is a high-calibre international sailing event held every four years, bringing together the leading professional ocean-going skippers and crews of multihull and single-hull boats. The Transat is the only crewed, non-stop transatlantic race sailed from west to east. As such, it provides a bridge between Québec and France, which share hundreds of years of sea-faring adventure. The 2008 edition boasts a record in terms of crew participation: 36 boats will be mooring at wharves 5 and 14 of the Québec's Old Port no later than July 10, ahead of the official departure on July 20. Altogether, seven countries will be represented: France, Italy, England, Spain, Germany, Belgium and Canada.

## CONFERENCES AND TRADESHOWS



The 6th annual Summer Symposium "Enhancing Capability through Transition and Exploitation" will be hosted in Edmonton, Alberta, June 9-12, 2008, at the Sheraton by Four Points Edmonton South.

This event is organized by the Centre for Security Science (CSS). Through science and technology, the Centre addresses Canada's ability to prepare for, prevent, respond to, and recover from high-consequence public safety and security events.

The symposium will highlight the S&T knowledge created by the CBRNE Research Technology Initiative (CRTI) project partners, the new way forward for the Public Security Technical Program (PSTP) and Canadian Police Research Centre (CPRC) programs, and a Responder Day focusing on the CBRN specialized responder.

**Public Security S&T Summer Symposium 2008 will offer the following events:**

- |                   |   |
|-------------------|---|
| June 9, 2008:     | Annual Pan-Cluster meeting of the CRTI and PSTP Cluster. Open to Cluster members only.  |
| June 10-11, 2008: | Public Security S&T Summer Symposium with presentation of scientific papers, technical demonstrations, poster session, and keynote speakers. Open to national and international S&T organizations, First Responders, Emergency Planners, and S&T personnel. |
| June 12, 2008:    | Responder Day-"What makes a CBRN Response Team" table top discussions, presentations, and hands-on demonstrations focusing on the formation and requirements of a CBRN response team.   |

For more information or to register: <http://www.css.drdc-rddc.gc.ca/symposium/index-eng.asp>

### Join the Canadian Pavilion for the 6<sup>th</sup> National Homeland Defense Symposium October 28-30, 2008, Colorado Springs, Colorado

The Consulate General of Canada in Denver invites you to participate in the 2008 Homeland Defense Symposium, as part of the Canadian Pavilion. The Consulate has already reserved 12 booths at a prime location (booths 67-72 and 76-81). The cost is \$US 1,850 for a 10' by 10' booth. As before, we will manage the booth attribution on a first come first served basis. The Consulate General will organize a number of networking activities, including a reception and a high level networking breakfast, that will help put your company with local decision makers.

With this year's theme being "Securing our Homelands Through International Collaboration; Neighbors Helping Neighbors" there will be an excellent opportunity to showcase Canadian capabilities.

Please contact Philippe Taillon if you are interested in participating in the Homeland Defense Symposium at [denvr-td@international.gc.ca](mailto:denvr-td@international.gc.ca)

For more information, please use the official symposium website at: [http://www.nhdf.org/2007\\_symposium.php](http://www.nhdf.org/2007_symposium.php)

**Also on the agenda:**

Here is a list of upcoming events related to defence and security:

**June 2008**

INFOSECURITY CANADA, to be held on June 10-12, 2008, Metro Toronto Convention Centre, Toronto.  
[www.infosecuritycanada.com](http://www.infosecuritycanada.com)

UAS 2008 International Conference & Exhibition - 10th Consecutive Year Europe's Annual Event For The Global Unmanned Aircraft Systems Community, to be held on June 10-12, 2008, Paris, France.  
<http://www.asdevents.com/event.asp?ID=214>

ITEC 2008: The Only Conference & Exhibition Outside the USA Dedicated to Defence Training, Education & Simulation, to be held on June 10- 12 juin 2008, Stockholm, Sweden.  
<http://www.itec.co.uk/>

SECURITY CANADA WEST, to be held on June 11, 2008, River Rock Casino, Richmond, B.C.  
[www.securitycanadaexpo.com/](http://www.securitycanadaexpo.com/)

DRDC Ottawa's Technology Exploitation Network : Space Systems, Radiological and Nuclear Defence, to be held on June 12, 2008, Ottawa.  
[http://131.136.253.133/html/ten\\_e.html](http://131.136.253.133/html/ten_e.html)

RFID - Radio Frequency Identification Systems Conference Systems and Technologies for Defense and Homeland Security, to be held on June 12-13, 2008, Washington DC, United States.  
<http://www.asdevents.com/event.asp?ID=229>

18TH WORLD CONFERENCE ON DISASTER MANAGEMENT, to be held on June 15-18, 2008, Toronto, Canada.  
<http://www.wcdm.org/>

Eurosatory 2008 : Shaping Tomorrow's Defence, to be held on June 16-20, 2008, Paris, France.  
[www.eurosatory.com](http://www.eurosatory.com)

IDGA's Cyber Security for Defense Combating Asymmetric Cyber Attacks, to be held on June 23-25, 2008, Washington, DC. <http://www.idga.org/ShowEvent.aspx?id=92246>

WARFIGHTER SYSTEMS INTEGRATION, WARFIGHTER SYSTEMS INTEGRATION, to be held on June 23-25, 2008, Arlington, VA. <http://www.idga.org/ShowEvent.aspx?id=95586>

Network Centric Homeland Security Interagency Coordination on the Operational Level, to be held on June 23-25, 2008, Hilton Alexandria, Alexandria, VA. <http://www.idga.org/ShowEvent.aspx?id=98248>

5th Annual Combat ID & Force Tracking Evolving Technology and Systems to Reduce Fratricide and Dramatically Improve Targeted Enemy Tracking, to be held on June 23-26, 2008, Sheraton Premiere Hotel at Tysons Corner, Vienna, VA. <http://www.idga.org/ShowEvent.aspx?id=87258>

INFORMATION OPERATIONS EUROPE 2008, to be held on June 24-25, 2008, Le Meridien Piccadilly, London, UK.  
<http://www.idga.org/ShowEvent.aspx?id=39780>

2008 INTERNATIONAL LAW ENFORCEMENT IP CRIME CONFERENCE: Working in partnership against a common threat (Hosted by Interpol and RCMP), to be held on June 24-26, 2008, Halifax Marriott Harbourfront Hotel, Halifax, Nova Scotia.  
<http://www.interpol.com/Public/FinancialCrime/IntellectualProperty/Meeting/CanadaJune2008/Default.asp>

Counter - IED, to be held on June 26-28, 2008, Thistle Marble Arch Hotel, London, UK.  
<http://www.idga.org/ShowEvent.aspx?id=91884>

## Also on the agenda:

### July 2008

THE 4TH ANNUAL NATIONAL VETERAN SMALL BUSINESS CONFERENCE, to be held on July 7-10, Las Vegas.

<http://www.nationalveteransconference.com/>

"CBRN RESILIENCE 2008 IMPROVING INTER-AGENCY CO-OPERATION TO ENHANCE CAPABILITIES AND MAXIMISE READINESS", to be held on July 8-9, 2008, London, UK.

<http://www.asdevents.com/event.asp?ID=216>

UV EUROPE, to be held on July 9-10, 2008 at The Novotel London West Hotel, London, UK

<http://www.shephard.co.uk/events.aspx?Action=318025241&ID=b1519293-3fb4-4892-9039-ad5ad06990f3>

DEFENCE LOGISTICS EUROPE 2008: "Implementing Practical Steps to Immediately Improve Your Logistics Services", to be held on July 9 - 10, 2008, at the Hotel Okura, Amsterdam, The Netherlands

<http://www.idga.org/ShowEvent.aspx?id=57752>

GLOBAL AEROSPACE & DEFENCE FORECAST, to be held on July 10 - 11, 2008, at The Cafe Royal, London, UK.

<http://www.idga.org/ShowEvent.aspx?id=99804>

NIGHT VISION SYSTEMS, to be held on July 28-30, 2008 at the Hilton Alexandria, Alexandria, VA.

<http://www.idga.org/ShowEvent.aspx?id=97070>

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