



Press release

For immediate distribution

\$3.6 million in public-private contributions to Technopole Defence and Security

Quebec City, September 27, 2007 – Technopole Defence and Security (TDS) is a non-profit nationwide business network headquartered in Quebec City bringing together key stakeholders in the defence, security and emergency preparedness sectors. TDS is pleased to announce that a \$500,000 contribution by Canada Economic Development for Quebec Regions (CEDQR) has been renewed, thereby enabling TDS to continue its operations. TDS is also pleased to announce that it has received a \$1.3 million contribution from the Quebec government, via the Innovation Fund for the Quebec City region. Valued at \$1.8 million, these contributions cover nearly half of TDS's overall budget; the other half comes from the annual dues paid by TDS members.

Groundbreaking initiatives in the defence, security and emergency preparedness sectors

Technopole Defence and Security will use the Innovation Fund contribution and a portion of the CEDQR contribution to implement its economic development strategy for the defence, security and emergency preparedness sectors. Funding will be earmarked for the strategy's three centrepieces: the Technology Integration Centre, the Market Intelligence Bureau and the Defence and Security District.

During the implementation of these groundbreaking initiatives, TDS members will be awarded contracts valued at \$185 million; approximately 800 direct jobs and 1,600 indirect jobs will be created by 2012. These will be high value-added jobs paying salaries above the regional average.

The Technology Integration Centre will be used to train an industrial consortium, placing an emphasis on the sharing of resources, infrastructure and high-tech equipment so that TDS members may undertake joint pre-competitive research and development activities. The Centre's mission is to speed technological development and implementation by pooling members' expertise and ensuring final users' participation in the process. In concrete terms, the Centre will carry out R&D, rapid prototyping and technology demonstration activities and will deliver pre-production models in accordance with operational needs. It will also seek to obtain R&D contracts aimed at ensuring that foreign investors meet industrial and regional benefits requirements.

The Market Intelligence Bureau will be putting together a business development team focusing on relevant areas of industry expertise. Emphasizing a market-pull approach, the Bureau will aim to enhance business revenues. It will also seek to anticipate client needs while matching small firms with larger integrator companies (both Canadian and international) and supporting enterprise business development.

The Defence and Security District seeks to attract and retain high-tech businesses and research consortiums operating in areas of regional defence and security expertise, thereby creating genuine communities of interest.

“The contributions announced today are a testament to the willingness of various levels of government to support industry efforts to develop and promote the defence, security and emergency preparedness sectors by fostering synergies between key stakeholders. This is a prime example of a public-private partnership defining common priorities and strengthening the competitive position of the Quebec City and Chaudière-Appalaches region as a hub of excellence recognized by Canadian industry,” said Pierre Bélanger, Chairman of Technopole Defence and Security’s Board of Directors.

About Technopole Defence and Security

Technopole Defence and Security is a non-profit organization and unique business network operating in the defence, security and emergency preparedness sectors. Capitalizing on its singular client-focused business model, TDS forms strategic partnerships leveraging its members’ expertise and resources. Bringing together research centres, universities, small businesses and integrator companies (including industry leaders such as DMR, a Fujitsu company; Thales Systems Canada, General Dynamics and CGI), TDS successfully creates synergies aimed at speeding the adoption of innovative technologies targeting the defence, security and emergency preparedness sectors.

Technopole Defence and Security’s longstanding members include Defence Research and Development Canada, which originally defined the TDS concept, and DMR, a Fujitsu company, which has actively provided unwavering support ever since TDS was founded. In addition, POLE Québec Chaudière-Appalaches coordinated and promoted TDS’s founding, with seed funding provided by Canada Economic Development for Quebec Regions.

Innovation Fund

The Quebec government established the Innovation Fund to support project start-ups under the ACCORD initiative aimed at promoting sectors of excellence in the Quebec City region.

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