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## Breaking News:

### *Collaboration Agreement between Quebec Metro High Tech Park and TDS*

On October 8<sup>th</sup> was signed a collaboration agreement between Technopôle Defence and Security and the Quebec High Tech Park.

TDS agrees to recognize High Tech Park as an economic development organisation who has the expertise to develop and promote TDS's structuring projects.

In exchange, TDS and its members will have the possibility to obtain the same services than the other present members of the High Tech Park.

*For more information, please contact Alain Fecteau at TDS.*

## A New Website for TDS



There is a breath of fresh air at Technopôle Defence and Security. TDS is proud to announce the launch of its brand new website. More flexible, the website will be updated daily with industry news and events. It will also offers the opportunity to register online to TDS' activities.

"This is an important step for us", explains Sonia Lebel, director Communications and Administration. "Technopôle Defence and Security is increasing both its activities and its representations outside Canada. A website being both a unique marketing tool and an extraordinary window on the world, it was obvious that ours needed to reflect our organization's dynamic spirit. Have a look at [www.technopoleds.org](http://www.technopoleds.org)".

### A New Purpose for the Newsletter

Information usually sent through our newsletter will be regularly updated and available on our new site whenever you need. To remain efficient, the Newsletter clearly needed to renew itself. Our newsletter will therefore be sent to our members only and will put an emphasis on relevant strategic information. Its release will also change from a monthly basis to a "use when needed" approach.

## Organizational Changes at TDS

### New Recruits at TDS

In its desire for excellence and continuous improvement of the services offered to its members, TDS's team recently got bigger. Technopôle Defence and Security Technology is proud to welcome Ms. Aude-Emmanuelle Fleurant in the position of market analyst and Mr. Louis-Etienne Beaupré as a new communications officer.

In order to help you to better know them, we prepared a short description of our two new employees.



**Aude-Emmanuelle Fleurant**  
Market Analyst

Aude-Emmanuelle worked for nearly fifteen years at Groupe ressource sur l'industrie militaire et la sécurité (GRIMS) affiliated with UQAM, being in charge of analysis. Mainly specialized in North American Defence and Security markets and industries, she also has a great knowledge of government policies. At GRIMS, she accomplished many projects of market and major programs monitoring. She also collaborated on the development of technological monitoring and evaluation of corporate strategies.

Aude-Emmanuelle is currently completing her Doctoral Thesis on the evolution of approaches by the government of the United States of America, Britain, Canada and Australia regarding the defence economy since the 1990's.

Aude-Emmanuelle, who joined TDS' team on September 29<sup>th</sup>, will be working part time until the end of the autumn season because she is also instructor at Université du Québec à Montréal (UQAM). She will be with us full time from January. Until then, she can be reached from Monday to Wednesday.



**Louis-Etienne Beaupré**  
Communication Agent

Louis-Etienne holds a bachelor degree in public communication from Université Laval. From the very beginning of his academic career, he got involved in the communication world. After graduating from Laval, Louis-Etienne started working as a public relations specialist for an important political candidate in the area. He joined a corporate and investor relations firm in New York City where he perfected his knowledge of corporate communications as an institutional and investor relations specialist.

Louis-Etienne joined our team on October 6<sup>th</sup> and will be in charge of TDS' communication tools (including the new website) and the organization of TDS' events and activities. He will for sure get in touch with you shortly...

**BUSINESS DEVELOPMENT****A successful participation to the MDEIE Mission to Israel for Technopôle  
Defence and Security**

From September 20 to 24, Technopôle Defence and Security took part in the *MDEIE Mission to Tel-Aviv, in Israel* led by the Quebec Minister for Economic Development and Trade, Mr Raymond Bachand.

This mission gathered business people, venture capitalists, research people and academics, in order to develop a maximum of synergies. Putting the emphasis on personalized one-to-one meetings, matchmaking sessions, and industrial visits, the mission was really successful. TDS was representing the Defence and Security industry and had the opportunity to present an overview of the products, services and expertises developed in Quebec. TDS also received the mandate to represent specifically some of its members who wish to increase their presence on the Israeli market.

Several partners, both in Quebec and Israel, were involved in the mission organization in order to develop the best program and to maximise the business opportunities. Through its participation to the mission, TDS had a chance to strengthen and extend its business network. A high demand for meetings with TDS has been shown by the Israeli companies and organizations. More than 20 private meetings were scheduled between TDS and Israel key players, among which:

- o Rafael
- o Elta
- o Elbit
- o Israël Aircraft Industries (IAI)
- o Ariel Group
- o Rotem Magen
- o SIBAT Export & Defense Cooperation
- o The Israel Export & International Cooperation Institute
- o Et plusieurs autres...

The Israeli companies have shown a high level of interest for several TDS' members and follow-ups are already being done. Interesting results are predictable.

Israel's economy is thriving, running at more than 5% of GDP growth. It is widely recognized worldwide for its leadership in life science, information technologies, defense industry, aerospace and clean energy technologies. These sectors are backed by a dynamic venture capital sector which generated more than 1 billion dollars in capital last year.

**The European Union Européenne will invest more than 1.4 G Euros  
in 2007-2013 for security research**

This is an example of what Technopôle Defence and Security has learned during its participation to the Third European Security Research Conference (SRC'08) held in Paris on 29 and 30 September 2008.

Bringing together more than 1,200 representatives from the worlds of research, industry and European institutions, the conference has for objective to showcase the concrete implications of security research for citizens on the one hand and to stress the need to bring together research and innovation offers and security needs and the market on the other hand.

The speakers' presentations are now available online and we invite you to consult it to learn more about the European Union actual and future security initiatives:

<http://www.src08.fr/jahia/Jahia/site/src08/lang/en/index/programme/intervenants>

## WHAT'S NEW ABOUT TDS' MEMBERS?



### Important Contract in the Field of Transportation for Lyrtech

On September 15<sup>th</sup>, Lyrtech was announcing the signing of a major contract with the Virginia Tech Transportation Institute—the largest university-level research center at Virginia Tech—for the development of two video acquisition systems for the transportation industry.

Comparable to the “black box” found in modern aircraft, these systems will be designed for use in on-road vehicles to capture and record video and vehicular data to analyze the behaviour of drivers on U.S. highways. “These systems will enable naturalistic research studies to help determine the causal factors in automotive crashes. This knowledge will help in the design of safety systems in vehicles with the ultimate goal of saving lives,” says Andy Petersen, director of the center for technology development at the Virginia Tech Transportation Institute.

The part of the contract related to engineering stands at more than US\$ 500,000 and it will be carried out almost entirely during the 2008 fiscal year. For more information: [www.lyrtech.com](http://www.lyrtech.com)



### Creaform and Metrologic Group Join Forces

Creaform and Metrologic Group®, major independent 3D control software publisher, announced recently the rollout of a new technological partnership.

For that partnership, Metrologic Group® has developed a software interface ensuring total compatibility between its control software line-up and Creaform's Handyscan 3DTM laser scanners. Sold exclusively by Metrologic Group®, this interface will be offered as an option to every Handyscan 3D equipment user.

"We are very happy to announce this agreement with Metrologic Group®. The integration of the Handyscan 3D offer to the software developed by Metrologic Group® enables us to offer to our clientele integrated and world-renowned metrology solutions." For more details : <http://www.creaform3d.com/>

Technopôle Defence and Security congratulates Creaform for this new partnership and also for being ranked 22nd fastest growing technology company in Canada - the Deloitte Technology Fast 50 - based on the percentage of revenue growth over five years. This prestigious prize awarded by Deloitte makes Creaform the fastest growing Quebec technology company outside the Metropolitan Montréal, and highlights and confirms the leadership of the company in the 3D scanning field. Congratulations to Creaform's team!

### The Defence S&T Symposium 2008 Technical Report is Now Available



As a result of this year's Defence S&T Symposium entitled The Complexities of Human-with-Human Relationships, the second of a three-part series under the umbrella Understanding the Human Dimension in 21st Century Conflict/Warfare, we are pleased to inform you that the symposium's Technical Report is now available. You may find the Report in its entirety at: <http://pubs.drdc.gc.ca/pubdocs/engrсс.xml>

## ON THE AGENDA

*In order not to miss any events, conference, tradeshows and activities, we invite you to visit our new website at [www.technoleds.org](http://www.technoleds.org).*

*You have the opportunity to access whenever you need a list of upcoming events in the defence and security industry and also to the upcoming events organized by Technopôle Defence and Security.*

*Since this section will constantly be updated with new information, we invite you to consult it regularly.*

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